



Karin Kuehnemann

The horse whisperer

Simi Kamboj

Karin Kuehnemann has effectively channelled her passion for horses into a thriving business venture.

Natural horsemanship, horse training and gentling techniques are all skills that come naturally to Karin Kuehnemann.

Karin has had a healthy enthusiasm for horses since her childhood. She was eight years-old when her parents got her Pascha, her first horse. She rode the stallion in military competitions and hunts and entered several show-jumping tournaments with him. However, it was from a friend that she heard of the Arabian penchant for horses.

"Almost 20 years ago, this friend was offered a job in Kuwait. The man, an established international endurance rider, was commissioned to accompany a horse on its journey to the Emirate," she recalls.

The three week assignment turned into three months and, later, the friend enthusiastically recounted to her how popular equestrian sport is in Kuwait.

Memories of her friend's experience never left Karin. She launched a company, Noble Horses, catering to customers from Arab countries. From her stables in Unterschleisheim, 15 kilometers from Munich Airport and ten kilometres outside Bavaria's largest city, she now provides equine services for horse enthusiasts from the Middle East.

Karin helps with the purchase of top European horses, their training and also accepts commissions for foal breeding. A qualified horse trainer herself, she has sent two trainers from Germany to train horses for clients in Bahrain to the desired levels.

"Through our close contact with riding schools and training academies across Europe, especially Spain and France, we can assist Bahrainis and their children in locating and enrolling for horse riding courses," she says.

For those looking to buy top European horses, be it sports horses, thoroughbreds, show horses, breeding horses or just hobby horses, Karin can connect you with the best known breeders and sellers across Europe's equestrian industry. Buyers can inspect the animals and try them out individually before deciding.

She is assisted by a team of professionals including chiropractors, surgeons and even a horse dentist. Veterinarians examine the horse before purchase and, if required, will travel to the Gulf region to provide world-class care for sick animals.

"We also arrange for the animals' logistics back to your native country including documentation, Customs preparation and even veterinarian care for the horse during the travel," she says.

It was while on a visit to Bahrain that the idea for her second company struck Karin.

"People in Bahrain told me how many people from the Gulf region visit Germany and how many of them lacked competent travel support," she points out.

Karin sought out partners and now offers comprehensive service packages for business travellers to Germany. These include organising entire trips, arranging business contacts, designing itineraries and even help locate clinics which specialise in treating Arab patients. The service also caters to those who are not involved with horses.

Karin's enthusiasm is, however, primarily reserved for her four-legged friends and the people working with them. Stallion Pascha can testify to the excellent care he enjoys at her stables; after all, he turns 30 this month.

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